



## Seven Year Historical Results

Results	2002 Baseline Prior to RealSense	2003 Tax Year	2004 Tax Year	2005 Tax Year	2006 Tax Year	2007 Tax Year	2008 Tax Year	2009 Tax Year	% Increase Over Baseline
Total number of Tax Returns Prep.	1,563	2,457	3,944	5,496*	9,929*	13,807*	13,767*	14,540*	830%
Dollar amount of Total Returns	\$1,564,300	\$3,200,013	\$5,460,070	\$7,003,000	\$10,968,987	\$13,271,659	\$16,876,239	\$19,634,304	1,155%
Number of EITC Tax Returns Prepared	285	819	1,241	1,292*	2,198*	2,861*	3,172*	3,577*	1,156%
Dollar amount of EITC Tax Returns	\$485,843	\$1,576,651	\$2,472,279	\$2,524,690	\$3,212,754	\$4,118,106	\$4,535,318	\$5,643,667	833%
Number of IDA Accounts Opened	Not tracked	Not tracked	5	74	78	119**	59**	Still tracking	108% For Years Tracked
Completed Financial Class Hours	Not tracked	3,500	5,200	8,500	10,800	12,000	15,000	23,500	571% For Years Tracked
Number of Volunteers	60	100	200	160	350	320	400	650	983%
Number of Paid Staff	0 FTE	1 FTE	1 FTE	1 FTE	2.5 FTE	2.5 FTE	5.5 FTE	5.5 FTE	450% Since 2003 TY
Number of Tax Sites	11	10	13	29***	43***	43***	53***	60***	445%
Number of Paid Resources	0	0	0	0	0	4	12	19	1,900%

\* In 2005, we partnered with AARP, so all results with \* include returns from VITA Sites, AARP Tax-Aide Sites and The Benefit Bank sites.

\*\* Some IDA accounts closed over the years; total number of current members is 290, with 57 graduates, 43 new home owners

\*\*\* These numbers include AARP Tax-Aide and Benefit Bank sites